

## WORKSHOP PUBLIC PROCUREMENT FOR INNOVATION: TOOLS AND PERSPECTIVES

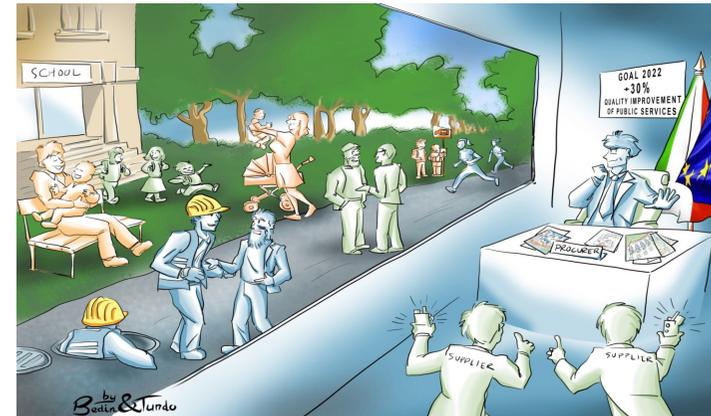
«Practical implementation of Innovation Procurement policies  
and actions: key cases and lessons learned from Italy»

«Kosmas PSICHOPEDIS» Auditorium, EKDDA  
Athens, 14th June 2019



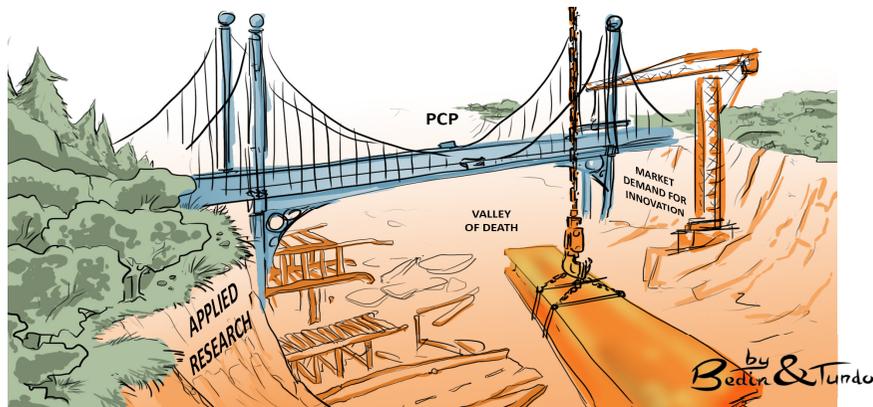
**Sara Bedin**  
Independent expert on innovation public procurement and PCP specialist,  
Member of the EU Network of National Competence Centres on Innovation Procurement (P2I initiative)

Allowing public sector to perform their functions and deliver key services effectively and efficiently, thus optimizing value-for-money in public spending



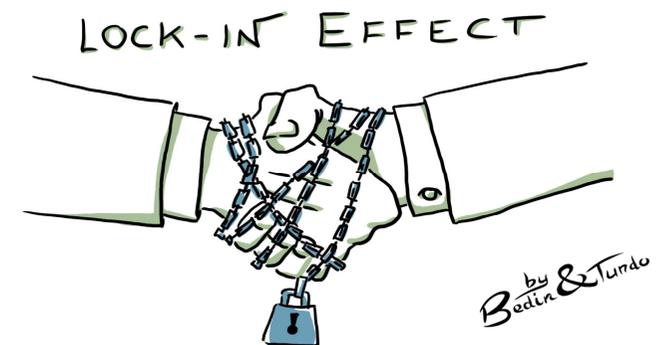
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PCP and the necessary link  
with follow-up (public) investments



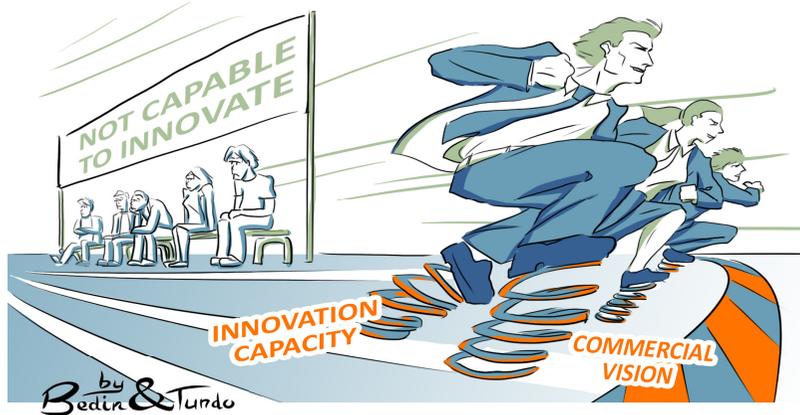
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Reduction of supplier lock-in and  
enabling larger and competitive supply chain



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Innovation = competition



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Increased exploitation of IPRs and R&D results (innovating at an efficient scale and price point)



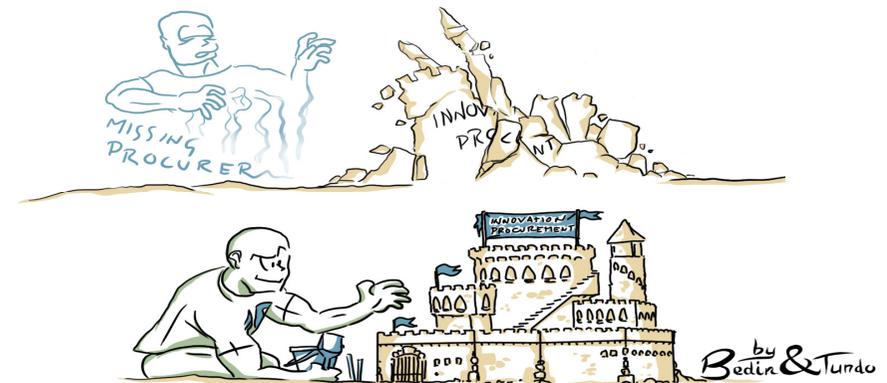
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Cooperation: opportunities to share risks and economic benefits



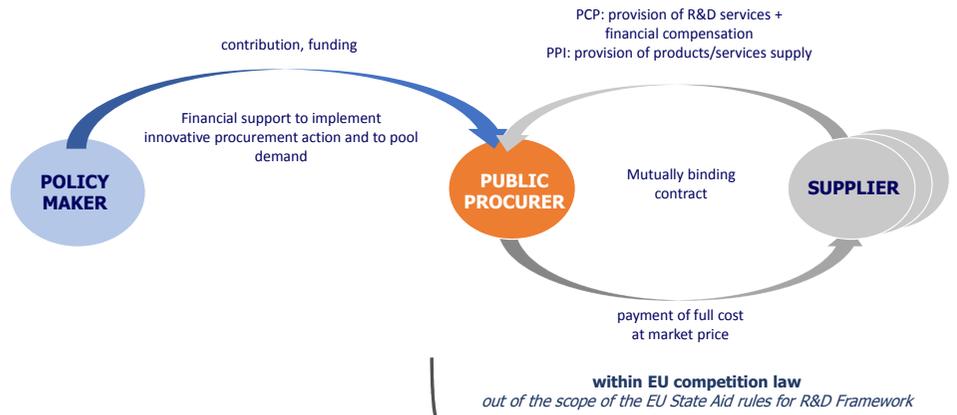
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Procurement must lie in the hand of procurer

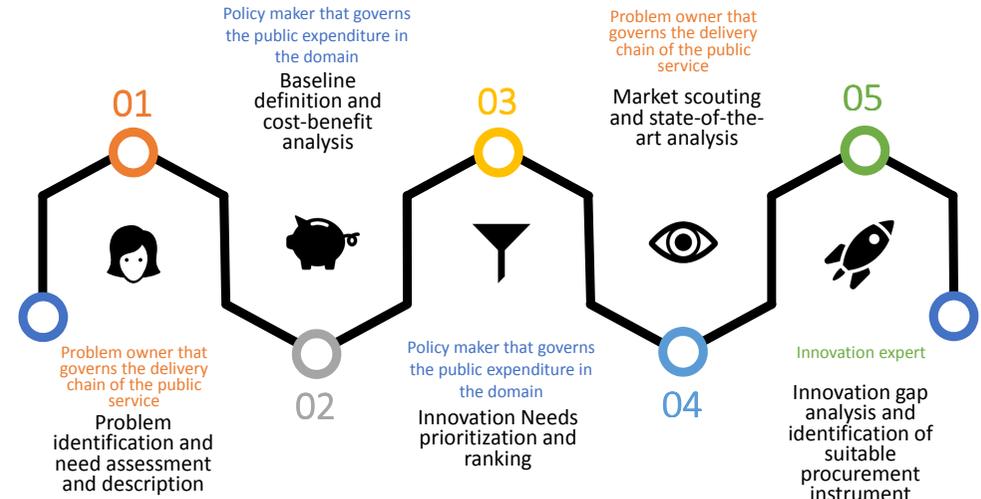


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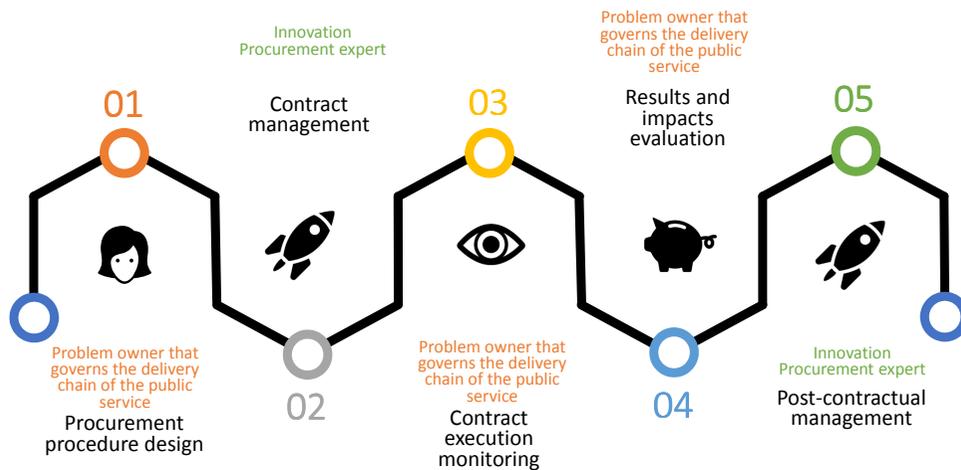
## Assuming proper roles: the centrality of the public procurer



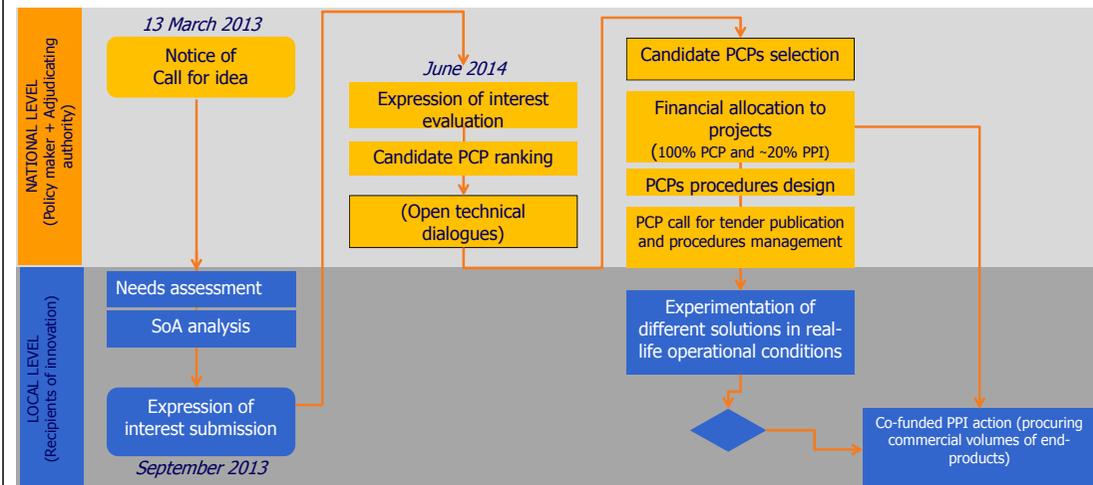
## End-to-end innovation procurement process



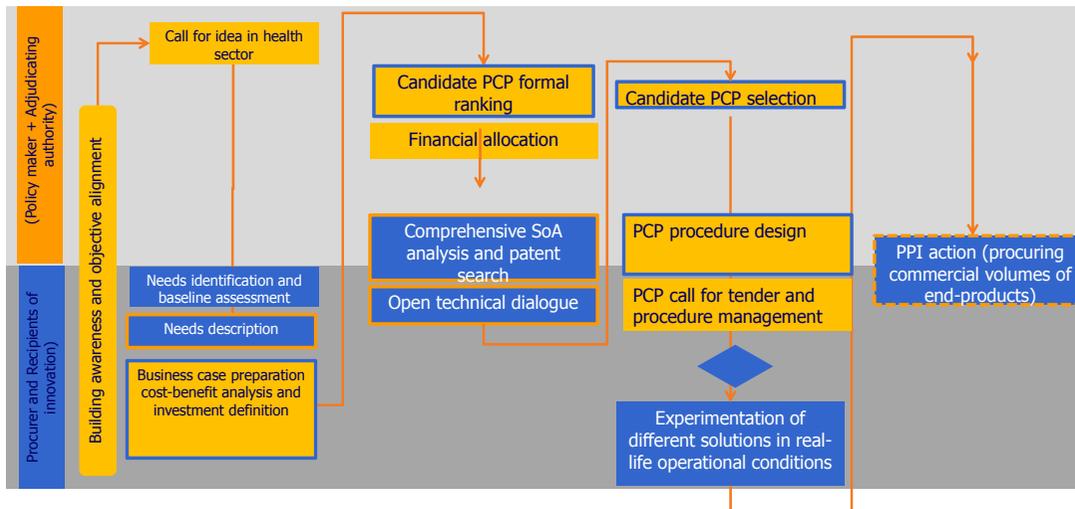
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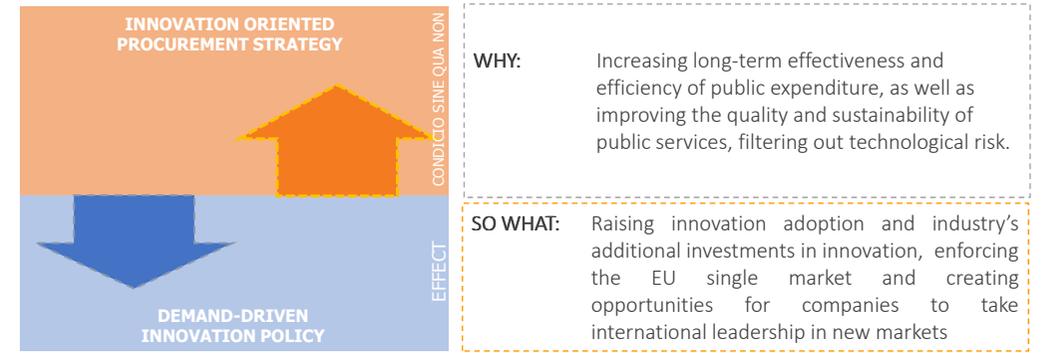
## The national "top down" funding program for PCP / PPI (to-be)



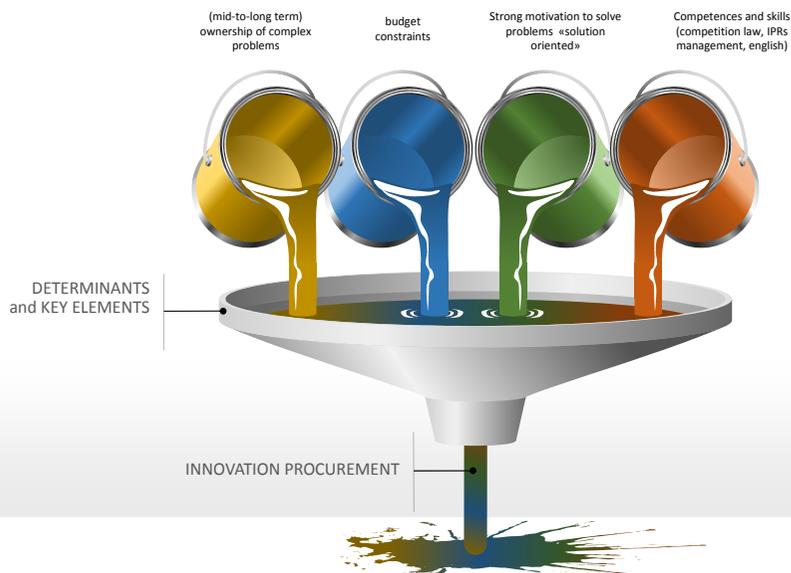
## The PCP/PPI Lombardy regional strategy (to be=as is)



Innovation procurement has a double relevance, but...



the cause-effect relation must not be swapped!



Thank you for your participation and attention!

For further details and opportunities:

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